

1st July 2013

Chris Colyer  
Pearson Qualifications International – Europe  
One90 High Holborn  
London  
WC1V 7BH



2 Savoy Court, Strand  
London WC2R 0EZ

t +44 (0)20 7421 2730  
f +44 (0)20 7497 0463  
w [www.managers.org.uk](http://www.managers.org.uk)

**Exemption – Formal Letter of Recognition**  
**CMI Membership & Pearson Qualifications**

This letter is the formal agreement between CMI and Pearson explaining the criteria for exemptions and the progression options available.

**Recognition.** CMI will consider the following Pearson qualifications for exemptions into CMI Membership.

CMI recognises BTEC qualifications as qualifiers/exemptions for membership grades as detailed in the table below.

CMI Membership	Routes to CMI membership levels	
	BTEC route	Ordinary route
Affiliate		• <3 years management experience
Associate (ACMI)	• BTEC Level 7 Diploma	• 3 years management experience
Member (MCM)	• BTEC Level 7 Extended Diploma • 3 years management experience	• 5 years management experience
Chartered Member (CMgr MCM)	• BTEC Level 7 Extended Diploma • 3 years management experience • successful completion of a Charter assessment	• 5 years management experience • a level 5 (Scottish SCQF Levels 8 to 10) or higher level certificate in management with CMI • successful completion of a Charter assessment covering the application of skills and CPD
Fellow (FCM)	• Requires a minimum of 10 years' management experience with at least 3 at strategic level	• Requires a minimum of 10 years' management experience with at least 3 at strategic level
Chartered Fellow (CMgr FCM)	• BTEC Level 7 Extended Diploma • 7 years management experience with at least 3 at strategic level • successful completion of a Charter Assessment	• Degree level qualification or above in management • 10 years management experience with at least 3 at strategic level • successful completion of a Charter Assessment

**Awareness and Recognition**

Pearson will inform its learners about this arrangement through relevant channels and signposts learners to your organisation to complete the application process.

**Term of this agreement**

It is intended that this agreement will remain in force until **31 August 2014** and will be renewed further subject to agreement by both parties in writing.

**Termination**

Either party shall be entitled to terminate the agreement with 30 days notice in writing.

Please feel free to use this letter as a formal document when students are applying to CMI directly and they are entitled to a 15% discount as per the promotional code on the flyer.

If you require any further information or assistance, please do not hesitate to contact me.

Kind regards

**Narinder Uppal, BA MSc CMgr FCM**  
**Director of Customer Engagement**

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INVESTOR IN PEOPLE

## APPENDIX 1

CMI will consider the following Pearson qualifications for exemptions. The purpose of this appendix is to inform students studying Pearson qualifications of the expected exemptions.

CMI recognises BTEC qualifications as qualifiers/exemptions for membership grades as detailed in the table below.

CMI Membership	Routes to CMI membership levels	
	BTEC route	Ordinary route
Affiliate		<ul style="list-style-type: none"> <li>• &lt;3 years management experience</li> </ul>
Associate (ACMI)	<ul style="list-style-type: none"> <li>• BTEC Level 7 Diploma</li> </ul>	<ul style="list-style-type: none"> <li>• 3 years management experience</li> </ul>
Member (MCMI)	<ul style="list-style-type: none"> <li>• BTEC Level 7 Extended Diploma</li> <li>• 3 years management experience</li> </ul>	<ul style="list-style-type: none"> <li>• 5 years management experience</li> </ul>
Chartered Member (CMgr MCMI)	<ul style="list-style-type: none"> <li>• BTEC Level 7 Extended Diploma</li> <li>• 3 years management experience</li> <li>• successful completion of a Charter assessment</li> </ul>	<ul style="list-style-type: none"> <li>• 5 years management experience</li> <li>• a level 5 (Scottish SCQF Levels 8 to 10) or higher level certificate in management with CMI</li> <li>• successful completion of a Charter assessment covering the application of skills and CPD</li> </ul>
Fellow (FCMI)	<ul style="list-style-type: none"> <li>• Requires a minimum of 10 years' management experience with at least 3 at strategic level</li> </ul>	<ul style="list-style-type: none"> <li>• Requires a minimum of 10 years' management experience with at least 3 at strategic level</li> </ul>
Chartered Fellow (CMgr FCMI)	<ul style="list-style-type: none"> <li>• BTEC Level 7 Extended Diploma</li> <li>• 7 years management experience with at least 3 at strategic level</li> <li>• successful completion of a Charter Assessment</li> </ul>	<ul style="list-style-type: none"> <li>• Degree level qualification or above in management</li> <li>• 10 years management experience with at least 3 at strategic level</li> <li>• successful completion of a Charter Assessment</li> </ul>